



Special Members-Only Pricing for 2022

We welcome you as a member of the Presbyterian Church Camp and Conference Association in 2022. Our association has partnered with three other denominations to provide special members-only pricing on products used by our camps and conference centers. The following companies and organizations provide a special discount or value-added bonus to the members of PCCCA during the 2022 calendar year. This page describes the discounts and how you access them. This document is only to be distributed to PCCCA members. More discounts will be added to this list, so please check the PCCCA website for updates.



413 Strengthgear Inc. www.413sga.com

Your Story, Our Passion. Summer camps create lasting memories, and 413 Strengthgear creates memorable camp merchandise to share those memories. From concept to delivery, we work with you each step of the way to create your original t-shirt, water bottle, sticker, backpack, and much more. From the beginning of a project to delivery, our team's focus is on making the process of design creation and product ordering simple, dependable, and reliable.

Association members receive 10% off apparel orders + free shipping (on orders 48 pieces or more). You can access this discount by using the coupon code: 10OffApparel2022



American Bedding www.americanbeddingmfg.com

At American Bedding Manufacturers, we supply the following: all sizes of mattresses with washable waterproof fabrics in foam or innerspring. replacement waterproof mattress covers in standard and custom-made sizes, wood and metal single and bunk beds, army style cots, folding aluminum with cloth cots, heavy duty metal single beds, wood and metal furniture, blankets, pillows, linens. Our catalog is available via an online request from our website. Our phone number is 1.800.203.2507, fax number is 423.745.2772 and email is sales@americanbeddingmfg.com.

Association members receive 5% off any catalog item through the end of 2022. Place your order to customer service and specify the Association 5% discount. The reduced price will be reflected in your confirmation.



Bed Bug Heat Doctor/PrevSol www.prevsol.com

Our American-made Bed Bug Heaters will kill bed bugs the first time, every time. Heat treatment is 100% effective. Treatment times range from 6-10 hours with rooms being immediately available for use after heat treatment. Our heaters are the clean alternative to help you avoid the use of harmful chemical treatments which are also very costly over time. Revolutionize your cleaning routine and prevent the spread of COVID-19 with our line of disinfecting products and Electrostatic Sprayers. Electrostatic Sprayers offer even distribution of disinfectant over every surface. Visit prevsol.com to see our entire line of products.

As an association member, you receive our contract pricing on bed bug heaters, pricing we offer to Choice and Best Western Hotels, as well as a free gift valued at \$40. You receive this special pricing by letting us know you are an UMCRCM, LOM, PCCCA, or OMA-UCC member. Additionally, get \$50 off of our Electrostatic Sprayer by using the code CLEANROOM at checkout on prevsol.com.



The Board Coach www.theboardcoach.org

"The Board Coach" is a spiritually based consulting initiative led by Keith Johnson to train and develop camp boards and executive directors. Keith believes there is no more important challenge for the church in today's increasingly complex and rapidly changing world than to train and empower outstanding leaders. He recently developed a seven video leadership series for boards. Keith

specializes in board leadership development, executive leadership transitions, strategic planning and training new board presidents.

Association members receive a \$400 per day discount for remote/virtual consultations in 2022. You receive this discount by showing Keith Johnson your membership confirmation.



CampBrain www.campbrain.com

CampBrain provides management and registration software to camps and conference centers. Serving 1400+ camps since 1994, we have a dedicated staff of 50+ providing personal, caring support and building beautiful, intuitive software.

CampBrain, camp management software and online registration for camps and conference centers, provides association members a reduced setup fee for the first year of use of the system. The discount for members amounts to \$100. Please contact CampBrain and ask for the "Association Discount."



CampDoc www.campdoc.com

CampDoc is the leading electronic health record system for camps, offering online registration, travel and emergency medical protection, discounted camp medical supplies, and CampGram one-way parent emails. Designed by camp doctors, nurses and directors. CampDoc is a secure, easy-to-use web-based solution that manages health forms, allergies/medications and illness/injury tracking for your camp throughout the summer. CampDoc can provide camp health staff instant access to vital medical information, decrease the time and energy spent during initial camper check-in, and COVID prescreening, to reduce risk and liability, and help keep safety in the forefront of camp operations.

Member camps will be eligible to take advantage of CampDoc with a \$100 discount off their first season of software service and a 5% discount on CampDoc Medical Supplies (supplies@docnetwork.org) using code "CDPLUS" at checkout.



CampMinder www.campminder.com

For more than 20 years, CampMinder has partnered with camps to support their daily efforts to help today's children grow into kind, thoughtful, and community-oriented adults. Our all-in-one management system helps camps operate at peak efficiency, with systems to manage registration, forms, reporting, financials, staffing, health care, activity scheduling, resident and day transportation, and more. With the addition of Companion, our mobile app for camp administration and parent engagement, and Gazebo, our event management platform, CampMinder is the most comprehensive summer camp management solution.

Association members receive the first three months at no fee for both CampMinder and the Gazebo Platform. Just mention association membership before you purchase or when you inquire about CampMinder.



CampSite www.campmanagement.com

CampSite is a comprehensive camp management software system designed by camp directors for camp directors. We offer an intuitive platform, the latest in secure technology, frequent product updates, and unbeatable, 5-star training and support. Camp favored features include online registration, billing & financial suite, advanced reporting, medical management, photo & video blog, transportation management, and more. Run your best camp with CampSite!

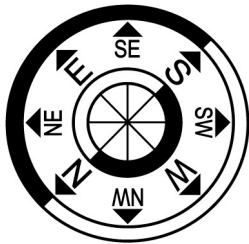
Association members receive 50% off Activation & Setup for new camps (normally \$999). When submitting a request for demonstration on our website, choose "PCCCA, LOM, UMCRM or OMA" from the "How did you hear about us?" dropdown menu.



Campwise www.campwise.com

CAMPWISE camp management software for camps and conference centers. Cloud-based, fully-integrated, real-time access for: registration, payments, staff & medical transactions, housing, scheduled reporting, donor and activity scheduling too. True mobile apps for smartphones & tablets: registration, administrative functions, & Point-Of-Sale (POS/Store). Innovative Products & Support. 866.297.7111 (toll-free) or click on our website above.

For 2022, CAMPWISE will offer all association member camps a discount of at least \$2000 on all full-package purchases. Contact the CAMPWISE office at 866-297-7111 for exact pricing information. The representative will apply the association discount to your purchase.



Compass Points Certificate Program www.compasspointsprogram.org

The Compass Points courses are intended for learners who would like to expand and deepen their knowledge in camp and retreat ministry. The certificate program is comprised of eight courses of study, which are scheduled on a repeating two-year cycle. Each class covers key areas that are relevant to this unique ministry. Our association partners with three other denominations to make this program possible. Please click on the link above to learn more about Compass Points and the upcoming courses.

Association members receive \$25 off the registration fee by using the coupon code, "MEMBER", when you register for a course. The code must be entered at the time of checkout.



CORCL Boats <http://corcl.com>

The innovative watercraft from CORCL Boats will bring joy to your campers and give them independence and self-confidence. The round CORCL boat can be used while seated, kneeling or standing, positioned rightside up or upside down. Programming for your counselors is accessible by download from the website. Most of our 400 camp customers let their campers play as they wish in choice time with the kids playing right off the shore. Our newest product, the WGWAG lets older campers (ages 10 through adult) stand on the deck and shift their weight to move through the water. No paddle necessary.

With the purchase of 2 or more round CORCL boats, we will include a free, laminated game pack on a silver ring. The pack for 2 boats includes 27 game and race ideas and the pack for 3 or more includes 49 game and race ideas. When you order, just let our staff person know that you are an association member.



Diamond Brand Gear www.diamondbrandgear.com

Since 1881, Diamond Brand Gear has manufactured outdoor and mountain lifestyle gear in the USA with the ultimate craftsmanship and care. Based in the heart of the Carolina Mountains in Asheville, North Carolina, Diamond Brand Gear explores the limits of fabric to craft durable mountain gear with passion, creativity and pride. With a history of reliability and innovation, Diamond Brand Gear produces tents for the U.S. Military and Boy Scouts of America, makes daypacks and bags to make everyday life simpler, and crafts high quality bags with Biltmore®, America's largest home. From employing new fabrics, sewing and LEAN manufacturing technologies, to exploring ways to add customization and personalization to their products, Diamond Brand Gear is dedicated to their employees, customers and the community.

Members receive a 20% discount on all orders, and an additional 5% off on all orders over 5 tents. Also included is a free camp logo heat transferred to every wall tent door with artwork of camp logo provided. To access this discount, just ask for the "old faithful" price.



Expert Online Training

www.expertonlinetraining.com

ExpertOnlineTraining.com is the number one online-training tool in the summer-camp world training with almost 304,326 counselors trained since 2009. Our philosophy is that directors offer great training because they know staff make the magic at camp. Our goal is to give youth programs more time for customized on-site training by providing high-quality video training modules featuring industry experts that staff complete at home, before camp starts. Call 877.237.3931 for a free demonstration or visit our website above.

All camps are welcome to subscribe to the Leadership Essentials library of 140+ leadership training video modules

which feature 28 of the most respected camp educators with 2 free Staff Accounts (\$58 worth discount). Additionally, if you are an association member, you will also receive an additional 3 Staff Accounts for free which allows you to train and quiz your staff from home with the Leadership Essentials videos along with any of your own training materials. To obtain your camp and/or additional membership discounts, please call 877.390.2267 or visit our website above.



The FundCoach www.thefundcoach.com

Mark L. Duncan is a seasoned fundraising professional with 20 years of fundraising experience. Throughout his career, he has managed multi-million-dollar campaigns with a particular focus in cultivating and securing large contributions from major donors. Mark launched The FundCoach, LLC to expand his passion for helping nonprofit professionals master the skill of raising money through relationship fundraising. Mark, a former camp director himself, brings experience from a wide range of industries that also include, higher education, public media, healthcare and K-12 education. His extensive knowledge and experience provides clients with access to fundraising best practices that ensures success.

The FundCoach is offering a 10% discount to first-time clients who are association members. Just contact Mark Duncan at mduncan@thefundcoach.com and let him know that you are an association member.



GenOn Ministries www.genonministries.org

GenOn Ministries is the premier provider of resources for intergenerational Christ-centered community. Resources include Bible studies; recreation, worship, and mealtime ideas; retreat resources. Year-round curriculum and ideas are available as well as seasonally specific resources (including summer). Resources for church programs and gatherings are easily adapted for the camp/conference/retreat setting. GenOn staff are available by phone (877-937-2572) and email (info@genonministries.org) to help you find what you need to support your program staff and engage your visitors.

GenOn Ministries is offering a 30% discount on all resources in our online store. You can access this discount by using the following code at check out: CAMPS22



GSB Fundraising www.gsbfundraising.com

GSB Fundraising works to strengthen charitable causes to change the world through generosity. We provide ethical, professional, customized, and results oriented consulting services in all areas of fundraising including annual fund, capital campaign, and deferred giving; as well as areas that effect generosity, like governance, planning, and communications. With over 43 years of service to outdoor ministries across the country, we invite you to learn more at the website above.

WWW.CENTERFORGENEROSITY.COM is an innovative subscription based digital community, launched by GSB to grow generosity for non-profits by connecting their leaders to best practices, support, and resources.

Expand your toolbox and network with quality programs, tutorial videos, templates, weekly live round table discussions, and individual attention from our experienced consultants. The Center For Generosity includes resources for a variety of topics that impact generosity, such as governance, planning, crisis communications, fundraising best practices and more.

Association members receive a 10% discount on the Center of Generosity when they use the discount code, Camp22.



Homecoming, Inc. Columbarium Systems, Products & Services

Homecoming Columbarium Systems <https://homecominginc.com>

For over thirty-seven years Homecoming, Inc. has enjoyed the privilege of assisting over 1,500 clients across our nation plan, design and complete their columbarium projects. Our patented Garden Niche™ columbarium is the most superior system available and is complemented by our Memorial Wall System. Our continuing services (engraving and urns) will provide you with every product and service to meet the memorial needs of this ministry. Homecoming's caring and professional staff is dedicated to work closely with you through every phase of development, from concept to

completion. Please contact us for more information or to schedule a presentation.

Association members receive 5% off the purchase of a columbarium or memorial wall system. This discount does NOT apply to continuing services. You can access this discount by using the coupon code, CCR2022.



Jess Crate Furniture <https://jesscrate.com>

Jess Crate Furniture has provided heavy duty solid wood, steel furniture, and mattresses to the camping industry for almost 40 years. All at direct from manufacturer pricing. Reach out to our team for any of your camp facility needs.

Please mention "MB2022", on all order requests for special association pricing. You will receive wholesale pricing - up to 20% off list.



Megasy's Hospitality Solutions www.megasys-hms.com

Conference & Retreat software by Megasy's, designed for unique operations. For 30+ years, we have been providing Flexible, Reliable, and Cost-Effective tools. The Products application, browser and mobile based, offering everything from Individual CRM Management, Group/Event Registrations, Online Booking, Contract/Invoices, Accounting, Food Service, Point of Sale, Activity Scheduling, Housekeeping, Engineering, Management Reports and Analytical Dashboard reporting, and much more. We offer the right products based on your property and offer pricing options to fit your budgetary requirements. We don't just provide Registration Software; we provide a Total Solution for your operations, and we are "Always at your Service!"

Megasy's Hospitality Solutions, provider of operational Software and Services, focused on Conference & Retreat Centers. We provide more than registration tools; we provide business tools required for property efficiency and growth. As part of the member benefits program, Megasy's is offering special discounts towards their Software and Services. Due to the trying times of 2022, Megasy's is offering the following to all New Clients/Members: COVID Relief Assistance. This offer provides waived training/installation, first year of annual support waived, and for 2022, you only pay for software, when registrations are consumed. Just mention MHS-2022/CRA.



Original Mattress Factory www.themattressfactory.com

The Original Mattress Factory has been bringing quality mattresses and covers to camps and dorms for over 100 years. We are your complete source for all of your camp needs - mattresses, cots, bunk beds, and more.

The Original Mattress Factory is offering a 5% discount on mattresses, covers, and bunk beds. Just identify yourself as an association member to receive this discount.



Outfit Your Logo www.outfityourlogo.com

Outfit Your Logo has specialized in fulfilling the imprinted product needs of Camp & Conference Centers nationwide for nearly 30 years! We offer free logo design, free camp store consulting, and an unmatched, market-specific product line of the most unique, competitively priced, high-quality items. Not only can our logo'ed products ensure your camp stores success, but they strengthen your unique camp culture and can often be used as creative programming tools! Apparel, Nalgens, water bottles, flyers, games, bags, flashlights, patches, journals, mugs and more! We are ready to share our experience and expertise with you today!

Outfit Your Logo is thrilled to once again introduce an exclusive savings to all association members. For every 1,000 spent, we will honor 1 FREE SCREEN CHARGE when mentioning your association membership. As usual, Outfit Your Logo reorder screens are always free, but with this exclusive offer you can try something fun and new or source a comparable with us today! Just use the code, Faith Outfitted, to access this discount.



Register Graphics www.registergraphics.com
 For over 50 years Register Graphics has designed, printed and mailed economical, effective print media for Christian Camps and Conference Centers. We are proud to partner with association members in sharing the gospel of Jesus Christ and God's love to people everywhere.

We will make a custom 6' full color banner free of charge for members to use however is best to go along with their schedule brochure or other marketing and communication piece we do. Please contact Tim Beach at tim@registergraphics.com to access this discount.



Run River Enterprises www.runriver.net

The mission of Run River is to design faithful and sustainable futures for camps and retreat/conference centers through spiritually-based consultant services. Run River has provided nationally recognized leadership in camp and conference/retreat center ministries for more than two decades. We specialize in areas of strategic endeavor, including Master and Core Process Plans, Fund Development, and Organizational Development. Some unique aspects of Run River's work are: extensive data interpretation including GIS based analysis, specific directives for implementation, and processes grounded in faith practices. We bring a skilled, dedicated, and experienced team and a creative, productive process to every project.

One of the questions asked most often by camp and center leaders is "how do I know how much it costs to serve a guest or a camper?" Drawing on the experience of more than two decades, Run River has developed a reliable method for camp and center cost analysis. Based on information you provide, Run River will complete your cost analysis, provide you with the tools to complete it in the future, and lead a session with your staff or board to review the results and make recommendations. This can serve as a starting point for a complete financial health assessment. Normal rate for this process is \$800; member price is \$300.



S&S Worldwide www.ssw.com

For over 100 years S&S Worldwide has supplied arts, crafts, games, physical education supplies and novelties to camps around the world. Please visit our website to see a complete line of our products. Guaranteed the lowest pricing and most variety.

S&S Worldwide would like to offer a 20% discount off the list price. Association members are to use the code, V4540, to receive their discount.



Stickersandmore.com
www.stickersandmore.com

Since 1997, we've been helping camps, churches, schools, businesses and non-profit groups nationwide brand and market their organizations with quality apparel, stickers, banners, design, logo branding and more. Our mission statement is simple. To be a leader not a follower in the world of custom printing by providing quality product, competitive pricing and ethical business practices. Building the platform to earn our clients trust long after the first sale. Plus FREE SHIPPING and SETUP.

Free t-shirt design with every order of custom printed t-shirts and apparel (this offer does not include custom logo designs or branding). To receive this discount:

- 1) For online orders, just mention FREE-ART in the comments section at checkout**
- 2) For email orders, mention FREE-ART with your order**
- 3) For phone orders, simply mention the FREE-ART discount to our customer service representative**



Tic Tac Toe Marketing
www.tictacmarketing.com

What's Stopping You from Meeting Your Big Goals? You have been charged with leading your camp's mission and you have the programs and facilities to support it. Your best success happens when every retreat bed and every camper opening is filled to maximum capacity. So, what's stopping this from happening? The #1 thing standing in your way is the noise of the world that prevents camper parents and retreat group leaders from knowing

you exist. Tic Tac Toe Marketing for Camps gets you noticed and sets you up for success.

Tic Tac Toe Marketing for Camps serves summer camp leaders in filling the gaps that your staff doesn't have the time or capacity to do on their own. This year, because of the challenges with hiring, we are offering 15% OFF our three Summer Staff Recruitment Packages to help you do summer camp recruitment well. Interested individuals can access this exclusive discount by booking a FREE call with us through our website: www.tictactoemarketingforcamps.com/summer-staff-packages. Let us know you participate in this Member Benefit Program.



UltraCamp www.ultracamp.com

UltraCamp combines the practical functionality of online registration with payment processing, form collection, reporting tools, and much more. Plus we provide all the training and reliable technical support you need to feel confident using UltraCamp.

2022 association members receive \$200 off of the initial setup fee as a new client. Just mention your association membership when signing up for UltraCamp.