



## Special Members-Only Pricing for 2020

We invite you to become a member of the Presbyterian Church Camp and Conference Association. Our association has partnered with three other denominations to provide special members-only pricing on products used by our camps and conference centers. The following companies and organizations provide a special discount or value-added bonus to the members of PCCCA during the 2020 calendar year. You will receive the specifics of these special deals (and the instructions for accessing them) after you join the association. This is a complete list of the discounts that will be provided to our 2020 members.



### American Bedding [www.americanbeddingmfg.com](http://www.americanbeddingmfg.com)

At American Bedding Manufacturers, we supply the following: all types of mattresses with washable waterproof fabrics and also with traditional quilted fabrics in all sizes, replacement waterproof mattress covers in standard and custom made sizes, wood and metal single and bunk beds, army style cots, folding aluminum with cloth cots and heavy duty metal folding cots or single beds, wood and metal furniture, blankets, pillows, linens. Our catalog is available online at the above website. Our phone number is 1.800.203.2507 and our fax number is 423.745.2772.



### American Associated Companies [www.directlinensource.com](http://www.directlinensource.com)

American Associated Companies offers five star linen to many camp/conference centers across the United States. We have a bed sheet with a colored thread in the hem for size identification. We also offer spreads, blankets, pillows, hook less shower curtains, and towels in a wide range of colors and sizes. American Associated offers many benefits. We have over 100 years of experience in the hospitality industry. We offer many ways to upgrade the appearance of the room without breaking the budget. We can help market the camp as a conference center setting instead of a church camp.



### Bed Bug Heat Doctor/Prevsol

[www.prevsol.com](http://www.prevsol.com)

Eliminate all stages of bed bugs using green technology, no chemicals. Our Bed Bug Heater is made in the USA. Own your own unit and reduce costly pest service calls. Rooms ready in 6-8 hours, Organic Spray, Mattress Covers, Room Deodorizers, and Zappbug Chambers are also available. Check out our website above for more details.



### Bunk1 [www.bunk1.com](http://www.bunk1.com)

Established in 1999, Bunk1 has been exclusively serving the camp community for 16 years. Since that time, our products and services have evolved tremendously but our mission has remained the same: To continually enhance the summer camp experience for everyone involved, while maintaining the traditions and unparalleled childhood experience offered by our customers. Our latest All-Inclusive Camp Management Platform is revolutionary. It's elegantly designed to exceed parent's expectations, improve your efficiency, and allow you to focus on providing children with the best opportunities and experiences.



### CampBrain [www.campbrain.com](http://www.campbrain.com)

CampBrain provides management and registration software to camps and conference centers. Serving 1100+ camps since 1994, we have a dedicated staff of 40+ providing personal, caring support and building beautiful, intuitive software.



### CampDoc.com [www.campdoc.com](http://www.campdoc.com)

CampDoc.com is the leading electronic health record system for camps, offering free online registration, travel and emergency medical protection, discounted camp medical supplies, and CampGram one-way parent emails. Designed by camp doctors, nurses and directors, our secure, easy-to-use web-based solution manages health forms, allergies/medications and illness/injury tracking for your camp throughout the summer. CampDoc.com can provide camp health staff instant access to vital medical information, decrease the time and energy spent during initial camper check-in, reduce risk and liability, and help keep safety in the forefront of camp operations.



### **Campfire Consulting** [www.campfirecamps.com](http://www.campfirecamps.com)

Campfire Consulting was built by camp people, for camp people. At Campfire we look to increase your overall effectiveness by analyzing in-camp activities, marketing data, recruiting practices, and strategic planning. We provide a research-based, data-driven recommendations based on your camp's current practices. This process is very easy on your end and intentionally personal, ensuring that your camp reaches its full potential without changing anything you already do. Our work comes from a core belief in the transformative power of camp. We believe in the work you do, and we want to help you make it as strong as possible.



### **CampMinder** [www.campminder.com](http://www.campminder.com)

CampMinder is pleased to support the camps of PCCCA, LOM, UMCRCM, and OMA-UCC. CampMinder's goal is to strengthen member camps through education, technology, and streamlined business management efficiencies. For over a decade, CampMinder has been collaborating with camp owners and directors to define and identify the best practices in camp administration. Our intuitive camp management and communication system is designed to help operate camps at peak efficiency. With systems to elegantly manage registration, forms, reporting, financials, staffing, health care, activity scheduling, resident and day transportation, fundraising, and more, CampMinder is the most comprehensive business management platform engineered for summer camps.



### **CampSite** [www.campmanagement.com](http://www.campmanagement.com)

Designed by Camp Directors, for Camp Directors, CampSite offers a cutting edge, user-friendly and intuitive Camp Management software solution to run your entire Camp! CampSite's features include Online Registration, Parent Dashboard, Staff Recruiting, Medical Management, Financial and Invoicing Suite, Form Collection, Customized Reporting, Conference & Retreat Center Management, Marketing and Communications, Text Messaging, Transportation, Attendance, Program Scheduling and Alumni Tracking.



### **Campwise** [www.campwise.com](http://www.campwise.com)

CAMPWISE camp management software for camps and conference centers. Cloud-based, fully-integrated, real-time access for: registration, payments, staff & medical transactions, housing, scheduled reporting, donor and activity scheduling too. NEW: True mobile apps for smartphones & tablets: registration, administrative functions, & Point-Of-Sale (POS/Store). Innovative Products & Support. 866.297.7111 (toll-free) or click on our website above.



### **Compass Points Certificate Program** [www.compasspointsprogram.org](http://www.compasspointsprogram.org)

The Compass Points courses are intended for learners who would like to expand and deepen their knowledge in camp and retreat ministry. The certificate program is comprised of eight courses of study, which are scheduled on a repeating two-year cycle. Each class covers key areas that are relevant to this unique ministry. Our association partners with three other denominations to make this program possible. Please click on the link above to learn more about Compass Points and the upcoming courses.



### **CORCL Boats** <http://corcl.com>

The innovative watercraft from CORCL Boats will bring joy to your campers and give them independence and self-confidence. The round CORCL boat can be used while seated, kneeling or standing, positioned rightside up or upside down. Programming for your counselors is accessible by download from the website. Most of our 400 camp customers let their campers play as they wish in choice time with the kids playing right off the shore. Our newest product, the WGWAG lets older campers (ages 10 through adult) stand on the deck and shift their weight to move through the water. No paddle necessary.



### **Diamond Brand Gear** [www.diamondbrandgear.com](http://www.diamondbrandgear.com)

Since 1881, Diamond Brand Gear has manufactured outdoor and mountain lifestyle gear in the USA with the ultimate craftsmanship and care. Based in the heart of the Carolina Mountains in Asheville, North Carolina, Diamond Brand Gear explores the limits of fabric to craft durable mountain gear with passion, creativity and pride. With a history of reliability and innovation, Diamond Brand Gear produces tents for the U.S. Military and Boy Scouts of America, makes daypacks and bags to make everyday life simpler, and crafts high quality bags with Biltmore®, America's largest home. From employing new fabrics, sewing and LEAN manufacturing technologies, to exploring ways to add customization and personalization to their products, Diamond Brand Gear is dedicated to their employees, customers and the community.



### **DollarDays** [www.dollardays.com](http://www.dollardays.com)

Founded in 2001, DollarDays is the leading supplier of wholesale goods for camps, nonprofits, religious and business organizations. By sourcing affordable products, backed by exceptional service and meaningful community engagement, we strive to inspire and empower our customers to accomplish their missions to improve the lives of people around the world. With an unparalleled selection of over 200,000 items, contact our dedicated account managers for any and all of your camp needs.



### **Envirospring by Lippert Components**

[www.somnum.com](http://www.somnum.com)

Lippert Components aims to protect the environment and save resources by using sustainable materials and processes. Somnum's recyclable EnviroSpring mattress is an eco-friendly alternative to traditional, non-recyclable mattresses. Through our Zero Landfill Mattress Recycling Program, old EnviroSpring mattresses are recycled and converted into brand new mattresses, reducing landfill waste.



### **ESS Universal – Heavy Duty Bunk Beds**

[www.heavydutybunkbeds.com](http://www.heavydutybunkbeds.com)

ESS Universal, your source for Heavy Duty Metal Bunk Beds, Mattresses, Furniture and Accessories. We offer single, single over single, triple, single over full bunk beds, mattresses, under bed storage lockers and more. We are your Bed Bug Resistant Heavy Duty Bunk Bed Supplier. Call us at 616-229-0597 or email at [dick@essuniversal.com](mailto:dick@essuniversal.com).



### **Expert Online Training**

[www.expertonlinetraining.com](http://www.expertonlinetraining.com)

ExpertOnlineTraining.com is the number one online-training tool in the summer-camp world training with almost 304,326 counselors trained since 2009. Our philosophy is that directors offer great training because they know staff make the magic at camp. Our goal is to give youth programs more time for customized on-site training by providing high-quality video training modules featuring industry experts that staff complete at home, before camp starts. Call 877.237.3931 for a free demonstration or visit our website above.



### **The FundCoach** [www.thefundcoach.com](http://www.thefundcoach.com)

Mark L. Duncan is a seasoned fundraising professional with 20 years of fundraising experience. Throughout his career, he has managed multi-million-dollar capital and special campaigns with a particular focus in cultivating and securing large contributions from major donors. Mark launched The FundCoach, LLC to expand his passion for helping nonprofit professionals become successful fundraisers. Mark brings experience from a wide range of industries that include camp and conference ministry, higher education, public media and healthcare. His extensive knowledge and experience provides clients with access to fundraising best practices that ensures success.



### **Global Promotions & Incentives (GPI), an ASW Global Company** <https://shopglobalpai.com>

Global Promotions & Incentives (GPI) is a company headquartered in Northeast Ohio that provides branded merchandise products and services across the United States and Canada. Our team of experts is available to work with you to provide logoed apparel, stock and custom promotional products, achievement/service awards, and your own online store. Whether you are providing t-shirts or other gear for campers and staff, stocking your gift shop, putting together care packages for parents to send to their children, or handing out personalized awards to youth, employees, or volunteers, you can count on GPI to meet your needs.



GUARDIAN BACKGROUND SCREENING, LLC

### **Guardian Background Screening**

[www.guardianbackgroundscreening.com](http://www.guardianbackgroundscreening.com)

Your reputation, your livelihood and the well-being of your customers depend on accurate and thorough reports. Ensure staff and volunteers teaching, counseling, supporting and in security positions are who they say they are and have no unpleasant surprises lurking in their history with reliable background screening. Guardian works with schools, churches, and youth camps, to help mitigate the risks through proper background checks. No one wants to see a child hurt or injured, so we are diligent about our compliance and helping you be compliant.



### **HOMECOMING, INC.**

Columbarium Systems, Products & Services

### **Homecoming Columbarium Systems**

<https://homecominginc.com>

For over thirty-five years Homecoming, Inc. has enjoyed the privilege of assisting over 1,400 clients across our nation plan, design and complete their columbarium projects. Our patented Garden Niche™ columbarium is the most superior system available and is complemented by our Memorial Wall System. Our continuing services (engraving and urns) will provide you with every product and service to meet the memorial needs of this ministry. Homecoming's caring and professional staff is dedicated to work closely with you through every phase of development, from concept to completion. Please contact us for more information or to schedule a presentation.



### **Lodgepole by Callippe Solutions** [www.lodgepole.net](http://www.lodgepole.net)

The lodge roof needs replacement, the freezer needs major work, and ....? Wouldn't you, your board, and your finance committee prefer to be ready? Organize and oversee your entire asset management program with Lodgepole® Property System. Designed especially for camps and centers. Choose from 6 modules to match to your needs; low monthly rates. Lodgepole's president wrote the book used in Compass Points Certificate Program: "Outdoor Site and Facility Management: Tools for Creating Memorable Places."



### **Kaleidoscope Inc.** [kaleidoscopeinc.com](http://kaleidoscopeinc.com)

Kaleidoscope is a team of professional consultants and planners who know and love camps, retreat, and outdoor centers. Our mission is to help your organization THRIVE with customized services for building and maintaining vibrant, vital, and viable programs, operations, site, and facilities. The primary services offered include: Missional, Operational, and Site Assessments; Strategic Planning and Development; Business/Viability Planning; Master Plans. We are clear that program, mission, vision, and market lay the foundation for the needs of the operation, creating alignment around the shared mission and vision.



### **MaintenanceCare** [www.maintenancecare.com](http://www.maintenancecare.com)

Maintenance Care is specialized in providing an easy to use Computerized Maintenance Management Software (CMMS). We offer a complete solution to Manage Work Orders, Preventive Maintenance and all of the Assets in your facility via a web browser or through our mobile application.



### **Megasy's Hospitality Solutions** [www.megasysshms.com](http://www.megasysshms.com)

Conference, Retreat and Camp software by Megasy's is designed for unique operations. For 25+ years, we have been providing Flexible, Reliable, and Cost-Effective tools needed to streamline your operations. Our Product offers everything from Individual CRM Management, Group/Camper Registrations, Online Booking, Contract/Invoices, Accounting, Food Service, Point of Sale, Activity Scheduling, Housekeeping, Engineering, Management Reports and Analytical Dashboard reporting, and much more. We offer the right products based on your property, and offer several pricing options to fit your budgets. We don't just provide Registration Software, we provide a Total Solution for your operations!



### **Merchants Fleet** [www.merchantsfleet.com](http://www.merchantsfleet.com)

Merchants Fleet has been counted on by camps to provide multi-passenger vehicles and activity buses for over 50 years. Our flexible short-term leasing programs, with terms that can match your season, provide an extensive range of options that will best meet the needs of summer camps. With 24/7 roadside assistance and driver safety educational courses, Merchants Fleet not only provides reliable transportation, we deliver affordable full-service fleet solutions around the clock. Simply put, we make camp and outdoor recreation transportation easy. Find out more at [merchantsfleet.com](http://merchantsfleet.com).



### Original Mattress Factory [www.themattressfactory.com](http://www.themattressfactory.com)

The Original Mattress Factory has been bringing quality mattresses and covers to camps and dorms for over 100 years. We are your complete source for all of your camp needs - mattresses, cots, bunk beds, and more.



### Outfit Your Logo [www.outfityourlogo.com](http://www.outfityourlogo.com)

Outfit Your Logo has specialized in fulfilling the imprinted product needs of Camp & Conference Centers nationwide for nearly 25 years! We offer free logo design, free camp store consulting, and an unmatched, market-specific product line of the most unique, competitively priced, high-quality items. Not only can our logo'd products ensure your camp stores success, but they strengthen your unique camp culture and can often be used as creative programming tools! Apparel, Nalgens, water bottles, flyers, games, bags, flashlights, patches, journals, mugs and more! We are ready to share our experience and expertise with you today!



### Register Graphics [www.registergraphics.com](http://www.registergraphics.com)

For over 50 years, Register Graphics has designed, printed and mailed economical, effective print media for Christian Camps and Conference Centers. We are proud to partner with association members in sharing the gospel of Jesus Christ and God's love to people everywhere.



### Regpack [www.regpacks.com](http://www.regpacks.com)

Regpack is an online registration software that allows camps to register families online, including integrated payments, automatic billing, custom reporting, rosters, and email communication. Regpack gives Camp and Conference Directors the tools they need to simplify and automate registration and payments.



### Run River Enterprises [www.runriver.net](http://www.runriver.net)

The mission of Run River Enterprises is to provide camps, retreat/conference centers, and other organizations with spiritually-based consultant services in areas of strategic endeavor, including Master and Core Process Plans, Capital Campaigns, Spiritual Discernment, and Organizational Development. Some of the unique aspects of Run River's work are: extensive data interpretation including GIS based analysis, specific directives for implementation, and processes grounded in prayer and Bible study. The principal consultants of Run River are a husband and wife team, both ordained in the United Methodist Church. Together, they offer a distinctive set of gifts to meet your need for consultant services. God's call - your vision - our ministry.



### S&S Worldwide [www.ssw.com](http://www.ssw.com)

For over 100 years S&S Worldwide has supplied arts, crafts, games, physical education supplies and novelties to camps around the world. Please visit our website to see a complete line of our products. Guaranteed the lowest pricing and most variety.



### South Angels Disc Golf

South Angels Disc Golf (formerly known as Slip Disc Ministries) represents INNOVA Disc Golf to the Christian camp market. We specialize in quality design and installation, course signage (tee signs) as well as quick service. We also contract with INNOVA to provide custom logo golf discs as well as 175 gram ULTIMATE flying discs. Mr. Jackie Gibbs, designer and installer, is an ordained minister with twenty one years of full-time youth ministry experience, 28 years disc golf playing experience, and 14 years design experience. He has designed nearly 50 courses for camps and campgrounds in 22 states and will provide a quality project to fit your target age group. Give him three days and he'll have your course ready to play.

***stickersandmore.com***

*Custom Printing & Design Since 1995*

**Stickersandmore.com**

[www.stickersandmore.com](http://www.stickersandmore.com)

Since 1997, we've been helping camps, churches, schools, businesses and non-profit groups nationwide brand and market their organizations with quality apparel, stickers, banners, design, logo branding and more. Our mission statement is simple. To be a leader not a follower in the world of custom printing by providing quality product, competitive pricing and ethical business practices. Building the platform to earn our clients trust long after the first sale. Plus FREE SHIPPING and SETUP.

  
tic tac toe  
MARKETING

**Tic Tac Toe Marketing** [www.tictactoemarketing.com](http://www.tictactoemarketing.com)

To lead well, you have to be a generalist and keep forward movement for your organization in each mission area. But, as a generalist, it is often hard to give the brainpower and time that is needed to market your organization well. The Camp Marketing Kit will give you the guidance and tools you need to market your organization strategically and completely! Kits contain worksheets, DIY guides, templates, tons of ideas and outside resources.

**Ultra**<sup>TM</sup>  
**CAMP**

**UltraCamp** [www.ultracamp.com](http://www.ultracamp.com)

UltraCamp combines the practical functionality of online registration with payment processing, form collection, reporting tools, and much more. Plus we provide all the training and reliable technical support your need to feel confident using UltraCamp.